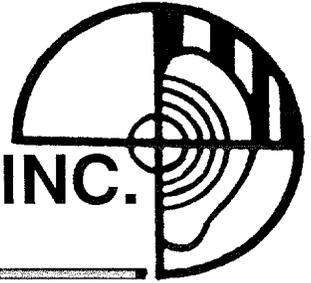




HEARING AID INSTITUTE, INC.

8259 00 SET 19 P2 09
1-800-331-6009



10-4-2000

Dear Secretary Shalala:

As a hearing health care provider & a single mother of two, I am writing with respect about hearing aids & the proposed rule changes. I have worked in the hearing aid industry for over 13 yrs. It is the only career I have ever known.

Hearing healthcare is a major concern & the AARP has confirmed that hearing aids are highly effective. Unfortunately they are underutilized.

I love my career & would appreciate it if you would very carefully consider the impact that this FDA proposed rule change will have on me, my family & the hearing impaired. Thank you.

Yours for better hearing,

Sandy Harshaw, BC-HIS.

93N 0372

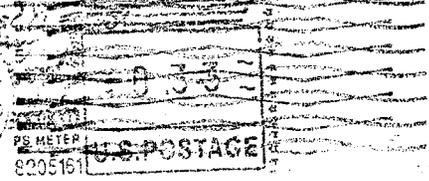
David E. Evans, M.S., BC-HIS
Sandra L. Harshaw, BC-HIS

Hear the Beauty of Life

Sharon B. Roffler, BC-HIS
Mike Van De Riet, BC-HIS
Don R. Van De Riet, BC-HIS

C4720

Hargrave
PO Box 181
Ulm, mt. 59485



Honorable Donna Shalala
Secretary of Health & Human Services
200 Independence Ave SW
Room 615F
Washington, DC. 20201

